

Contract Manager and  
Location/Building: Barbara Derman  
Contract #: 20142043

**Amendment No. 6 to the**  
**Agreement Between**  
**Michigan Department of Health and Human Services**  
**and**  
**Real Alternatives**  
**for**  
**Michigan Pregnancy and Parenting Support Services Program**

**1. Period of Agreement**

This agreement shall commence on October 1, 2013 and continue through December 31, 2016. This agreement is in full force and effect for the period specified.

**2. Program Budget and Agreement Amount**

The total agreement amount is increased from \$ 1,500,000 to \$ 1,550,000, and the Department's agreement amount is increased/decreased from \$ 1,500,000 to \$ 1,550,000, as shown on the Attachment B budget pages.

**3. Amendment Purpose**

The purpose of the amendment is to extend the original agreement end date from September 30, 2016 to December 31, 2016 and to add funding in the original agreement for \$50,000.

**4. Original Agreement Conditions**

It is understood and agreed that all other conditions of the original agreement remain the same.

**5. Special Certification**

The individual or officer signing this amendment certifies by his or her signature that he or she is authorized to sign this amendment on behalf of the responsible governing board, official or contractor.

**6. Signature Section**

For the Michigan Department of Health and Human Services

Kim Stephen 6-29-16  
Kim Stephen, Director, Bureau of Purchasing Date

For the CONTRACTOR:

KEVIN I. BAGATTA PRESIDENT & CEO  
Name (print) Title (print)  
Kevin I. Bagatta 6/15/2016  
Signature Date

Statement of Work

Michigan Pregnancy and Parenting Support Services

Program October 2013 – December 2016

1. Describe the core program elements and the manner in which services will be delivered.
  - a. Describe the individuals who will be eligible to receive services in the program, including any income or residency requirements, and any limitations due to race, gender, ethnicity, age or religion.
  - b. Describe the geographic areas within the State where program services will be provided.
  - c. Describe the core services that will be provided to eligible clients that promote childbirth instead of abortion, and that assist pregnant women with their decision regarding parenting or adoption.
  - d. In addition to the core services, describe the additional support services that will be available to eligible clients in the program.
  - e. Describe the advertising, outreach and marketing efforts that may occur to advise potential eligible clients of the availability of program services.
  - f. Describe how potential clients will access program services.
2. Describe the network of program service providers and counselors, and how they become eligible to provide approved program services.
3. Describe the plan for data collection of required program reporting; and the plan for program quality assurance monitoring, including site reviews and financial accountability.

*Program Objectives*

1. Assist pregnant women in Michigan to maintain pregnancy and achieve positive healthy pregnancy outcomes through provision of pregnancy support services and referrals to care.
  - a. Provide compassionate, caring and free services through approved life-affirming pregnancy support centers, social service agencies, maternity homes and adoption agencies
  - b. An evaluation of the client's needs is made by the counselor during the counseling sessions.
  - c. Provide pregnancy and parenting support services support utilizing trained crisis intervention counselors (degreed, non-degreed and volunteers)
  - d. Provide referrals to other available community services to support pregnant woman who are experiencing unplanned/crisis pregnancies, including referrals for prenatal and pediatric care, medical care, social services, and other supports as required and available.
  - e. Ensure client feedback is obtained to assure client support during crisis and counseling interventions.
2. Assist new Michigan parents establish positive parenting practices through provision of parenting support services.
  - a. Provide counseling and parenting education and referrals to pediatric care, social services, child care, financial support, housing, education for improving skills or obtaining a GED, job service and vocational training programs
  - b. Provide parenting support utilizing trained counselors (degreed, non-degreed and volunteers)
3. Assist women in Michigan who thought they were experiencing an unplanned/crisis pregnancy, but who are found to be not pregnant.

- a. Provide information on the risks of sexually transmitted diseases, relationship counseling, decision-making counseling, chastity information, teen pregnancy prevention programs, and other counseling to modify risk-taking behavior
- b. Provide services to women in this category utilizing trained counselors (degreed, non-degreed and volunteers)

4. Serve approximately 4500 women and parents of infants at approximately 12000 visits.

5. Have Service Providers establish and maintain referral lists to life-affirming Michigan public and nonprofit organizations providing care to mothers and infants to assure ongoing care and services.

- a. Each Service Provider Organization must have the appropriate referral resources to serve clients with essential and beneficial referrals including:
  - i. Referrals for prenatal and pediatric care.
  - ii. Referrals for medical care.
  - iii. Referrals for social services organizations and support services such as:
    - i. WIC, or other nutrition programs; MIHP, or other home visiting programs; local Department of Human Services; local health department; adoption agencies; child care; financial support; housing; education for improving skills or obtaining a GED; job service and vocational training programs; or transportation services as needed.
- b. Service Provider Organizations are responsible to assure that referral sources are pro-life and continue to be pro-life.
- c. Service Provider Organizations are responsible to evaluate referral organizations to assure they comply with client service needs
- d. Information concerning referral resources will be obtained at each site Monitoring

6. Assure that program vendor Service Providers:

- a. Are a nonprofit organization with 501(c)3 tax exempt status
- b. Operate an alternatives to abortion program that has a stated policy of actively promoting childbirth instead of abortion
- c. Maintain a pro-life mission and agree not to promote, refer, or counsel abortion as an option to a crisis or unplanned pregnancy
- d. Are physically and financially separate from any entity that advocates, performs, counsels, or refers for abortion
- e. Understand that the funding for alternative to abortion services under this program does not include funding for the provision, referral, or advocacy of contraceptive services, drugs, or devices
- f. Provide core services consisting of information and counseling that promotes childbirth instead of abortion, and assists pregnant women in their decision regarding adoption or parenting
- g. Are nondiscriminatory
- h. Agree not to promote the teaching or philosophy of any religion or religious organization while providing program services to the client
- i. Have been in operation a minimum of one year providing core alternative to abortion services to women in a crisis pregnancy
- j. Provide abstinence education as the best and only method of avoiding unplanned pregnancies and sexually transmitted infections
- k. Agree to serve all eligible clients, including those with Limited English Proficiency
- l. Will annually verify that all staff and volunteers have current Michigan State Police and Child Abuse background check clearances
- m. Maintain client confidentiality
- n. Will submit their counselor training materials, and policies and procedures manual for evaluation
- o. Do not charge a fee for services to eligible clients.
- p. Provide handicapped accessible services.

7. Assure Service Provider compliance with program policies and objectives, including:
  - a. Initial and annual site monitoring of Service Provider sites performed as described in the program description entitled: Michigan Pregnancy and Parenting Support Services Program, October 2013 – September 2016
  - b. Assure accurate record-keeping of client eligibility
  - c. Assure accurate submission of billing forms
  - d. Assure all services are provided in a respectful and non-judgmental manner
    - i. Assure all services are provided to eligible clients with limited English, hearing or visual capabilities
    - ii. Assure all services are provided with appropriate cultural sensitivities
  - e. Assure financial accountability through program site monitoring.
  - f. Ongoing quality assurance measures performed as described in the program description entitled: Michigan Pregnancy and Parenting Support Services Program, October 2013 – September 2016
8. Assure compliance with program reporting requirements. Quarterly Reports are to be submitted to DFCP@Michigan.gov by 45 days after the end of the quarter. The Quarterly Reports will, at a minimum, provide a total accounting of the following activities of the Service Providers:
  - a. Monitoring activities completed;
  - b. Monitoring Report findings for each site monitored and subsequent corrective actions taken;
  - c. Technical assistance provided;
  - d. Follow-up on site monitoring findings for Service Providers;
  - e. Direct service activities such as information/services provided or referrals made;
  - f. Significant Project(s) Status Report(s) including a brief narrative of projects described in the Work Plan, and any other significant projects or activities;
  - g. The number of pregnant women, non-pregnant women and parenting women served (separate reports for each of these three client types), by their county of residence, and their age reported by the following age groups:
    1. Less than 16 years old;
    2. 16 years old through 20 years old;
    3. 21 years old through 25 years old;
    4. 26 years old through 30 years old;
    5. 31 years old through 35 years old;
    6. 36 years old through 40 years old;
    7. 41 years old through 45 years old;
    8. 46 years old and older.
  - h. The number of pregnant women, non-pregnant women and parenting women served (separate reports for each of these three client types), by race, by county, by age (White, African American, Native American, Asian, multi-racial, unknown/not declared)
  - i. The number of pregnant women, non-pregnant women and parenting women served (separate reports for each of these three client types), by ethnicity, by county, by age (Hispanic, non-Hispanic)
  - j. The number of visits by pregnant women, non-pregnant women and parenting women (separate reports for each of these three client types), by county, by age.
    1. Hotline calls from Michigan and number of subsequent referrals to Service Providers
    2. Public Information activities in Michigan
  - k. Report number of Service Provider referrals by type:
    1. Prenatal care providers
    2. Pediatric care providers

I. Report of client outcomes

1. Number of clients indicating they are choosing childbirth
2. Number of clients who visited or are planning to visit a health care provider for prenatal care.
3. Number of clients who have taken their child to a pediatric appointment.
4. Number of clients with infants up to date in immunizations.
5. Number of clients who felt supported at the end of their counseling session.

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Use WHOLE DOLLARS Only

**PROGRAM BUDGET SUMMARY**  
MICHIGAN DEPARTMENT OF HEALTH AND HUMAN SERVICES

<b>PROGRAM</b> Michigan Pregnancy and Parenting Support Services Program			<b>DATE PREPARED</b> 6/9/2016	<b>Page</b> 1	<b>Of</b> 3
<b>GRANTEE NAME</b> Real Alternatives			<b>BUDGET PERIOD</b> From: 10/1/2013 To: 12/31/2016		
<b>MAILING ADDRESS (Number and Street)</b> 7810 Allentown Blvd., Suite 304			<b>BUDGET AGREEMENT</b> <input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT ►	<b>AMENDMENT #</b> 6	
<b>CITY</b> Harrisburg	<b>STATE</b> PA	<b>ZIP CODE</b> 17112	<b>FEDERAL ID NUMBER</b> 23-2868660		
<b>EXPENDITURE CATEGORY</b>					<b>TOTAL BUDGET</b>
1. SALARIES & WAGES					
2. FRINGE BENEFITS					
3. TRAVEL					
4. SUPPLIES & MATERIALS					
5. CONTRACTUAL (Subcontracts/Subrecipients)					
6. EQUIPMENT					
7. OTHER EXPENSES					
Administrative Expenses					\$184,798
Services Expenses					\$1,365.202
8. <b>TOTAL DIRECT EXPENDITURES</b> (Sum of Lines 1-7)		\$0	\$0	\$0	\$1,500,000
9. INDIRECT COSTS: Rate #1 %					
INDIRECT COSTS: Rate #2 %					
<b>10. TOTAL EXPENDITURES</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,550,000</b>

**SOURCE OF FUNDS**

11. FEES & COLLECTIONS					
12. STATE AGREEMENT					\$1,500,000
13. LOCAL					
14. FEDERAL					
15. OTHER(S)					
<b>16. TOTAL FUNDING</b>		<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,550,000</b>
<b>AUTHORITY:</b> P.A. 368 of 1978	The Department of Health and Human Services is an equal opportunity employer, services and programs provider.				
<b>COMPLETION:</b> Is Voluntary, but is required as a condition of funding					

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## PROGRAM BUDGET – COST DETAIL SCHEDULE

MICHIGAN DEPARTMENT OF HEALTH AND HUMAN SERVICES

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<b>PROGRAM</b> Michigan Pregnancy and Parenting Support Services		<b>BUDGET PERIOD</b>		<b>DATE PREPARED</b>
		From: 10/1/2013	To: 12/31/2016	6/9/2016
<b>GRANTEE NAME</b> Real Alternatives		<b>BUDGET AGREEMENT</b>		<b>AMENDMENT # 6</b>
		<input type="checkbox"/> ORIGINAL	<input checked="" type="checkbox"/> AMENDMENT	
<b>1. SALARY &amp; WAGES</b> <b>POSITION DESCRIPTION</b>		<b>COMMENTS</b>	<b>POSITIONS REQUIRED</b>	<b>TOTAL SALARY</b>
President & CEO			1	\$56,413
VP – Administration			1	\$18,289
Assistant Director of Finance			1	\$1,777
Accountant			1	\$5,372
Bookkeeper			1	\$3,831
				\$0
				\$0
		<b>1. TOTAL SALARIES &amp; WAGES:</b>	5	\$85,682
<b>2. FRINGE BENEFITS (Specify)</b>				
<input checked="" type="checkbox"/> FICA <input checked="" type="checkbox"/> UNEMPLOY INS. <input checked="" type="checkbox"/> RETIREMENT <input checked="" type="checkbox"/> HOSPITAL INS.		<input checked="" type="checkbox"/> LIFE INS. <input checked="" type="checkbox"/> VISION INS. <input type="checkbox"/> HEARING INS. <input checked="" type="checkbox"/> OTHER (specify) <u>Accrued Vacation</u>	<input checked="" type="checkbox"/> DENTAL INS. <input checked="" type="checkbox"/> WORK COMP.	
			COMPOSITE RATE AMOUNT 0.00%	
			<b>2. TOTAL FRINGE BENEFITS:</b> \$29,899	
<b>3. TRAVEL (Specify if category exceeds 10% of Total Expenditures)</b>				
<b>3 TOTAL TRAVEL:</b> \$813				
<b>4. SUPPLIES &amp; MATERIALS (Specify if category exceeds 10% of Total Expenditures)</b>				
Postage/Shipping: \$3,105; Office Expense: \$13,105; Computer Resources: \$13,399				
<b>4. TOTAL SUPPLIES &amp; MATERIALS:</b> \$29,609				
<b>5. CONTRACTUAL (Specify Subcontracts/Subrecipients)</b>				
Name Consulting Legal	Address	Amount \$5,205 \$1,000		
<b>5. TOTAL CONTRACTUAL:</b> \$6,205				
<b>6. EQUIPMENT (Specify items)</b>				
<b>6. TOTAL EQUIPMENT:</b> \$0				
<b>7. OTHER EXPENSES (Specify if category exceeds 10% of Total Expenditures)</b>				
Auditing: \$5,199; Rent: \$18,071; Telephone: \$2,746; General Liability Insurance: \$884; Insurance – Directors & Officers: \$1,944; Professional Development: \$1,412; Equipment Service: \$834 Job Advertising/Employee Screening: \$1,500				
<b>7. TOTAL OTHER:</b> \$32,590				
<b>8. TOTAL DIRECT EXPENDITURES (Sum of Totals 1-7)</b>				
<b>8. TOTAL DIRECT EXPENDITURES:</b> \$184,798				
<b>9. INDIRECT COST CALCULATIONS</b>				
Rate #1: Base \$0 X Rate 0.0000 % Total Rate #2: Base \$0 X Rate 0.0000 % Total				
<b>9. TOTAL INDIRECT EXPENDITURES:</b> \$ 0				
<b>10. TOTAL EXPENDITURES (Sum of lines 8-9)</b>				
AUTHORITY: P.A. 388 of 1978 COMPLETION: Is Voluntary, but is required as a condition of funding DCH-0386 (E) (Rev 02/13) (W) Previous Edition Obsolete Use Additional Sheets as Needed		The Department of Health and Human Services is an equal opportunity employer services and programs provider		

## PROGRAM BUDGET – COST DETAIL SCHEDULE

MICHIGAN DEPARTMENT OF HEALTH AND HUMAN SERVICES

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<b>PROGRAM</b> Michigan Pregnancy and Parenting Support Services		<b>BUDGET PERIOD</b>		<b>DATE PREPARED</b>
		From: 10/1/2013	To: 12/31/2016	6/9/2016
<b>GRANTEE NAME</b> Real Alternatives		<b>BUDGET AGREEMENT</b> <input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT		<b>AMENDMENT # 6</b>
<b>1. SALARY &amp; WAGES</b> POSITION DESCRIPTION		COMMENTS	POSITIONS REQUIRED	TOTAL SALARY
Vice President of Operations			1	\$47,041
Services Coordinator			1	\$6,937
Services Assistance			1	\$1,363
Service Provider Approval			1	\$10,749
Billing Coordinator			1	\$7,697
Service Provider Monitoring			1	\$9,431
Hotline Counselor			1	\$1,553
		1. TOTAL SALARIES & WAGES:	7	\$84,771
<b>2. FRINGE BENEFITS (Specify)</b>				
<input checked="" type="checkbox"/> FICA <input type="checkbox"/> LIFE INS. <input checked="" type="checkbox"/> DENTAL INS.      COMPOSITE RATE <input checked="" type="checkbox"/> UNEMPLOY INS. <input type="checkbox"/> VISION INS. <input checked="" type="checkbox"/> WORK COMP      AMOUNT 0.00% <input checked="" type="checkbox"/> RETIREMENT <input type="checkbox"/> HEARING INS. <input checked="" type="checkbox"/> HOSPITAL INS. <input checked="" type="checkbox"/> OTHER (specify) Accrued Vacation      2. TOTAL FRINGE BENEFITS: \$22,532				
<b>3. TRAVEL (Specify if category exceeds 10% of Total Expenditures)</b>				
3 TOTAL TRAVEL: \$8,082				
<b>4. SUPPLIES &amp; MATERIALS (Specify if category exceeds 10% of Total Expenditures)</b>				
Client Education Materials: \$106,642; Pregnancy Test Kits: \$4,711				
4. TOTAL SUPPLIES & MATERIALS: \$111,353				
<b>5. CONTRACTUAL (Specify Subcontracts/Subrecipients)</b>				
Name	Address	Amount		
Services Database Consulting & Development		\$24,203		
Counseling Reimbursement		\$874,140		
5. TOTAL CONTRACTUAL: \$898,343				
<b>6. EQUIPMENT (Specify items)</b>				
6. TOTAL EQUIPMENT: \$0				
<b>7. OTHER EXPENSES (Specify if category exceeds 10% of Total Expenditures)</b>				
Services Advertising: \$234,068; Meetings/Seminars: \$5,000; Hotline Referral System: \$1,053				
7. TOTAL OTHER: \$240,121				
<b>8. TOTAL DIRECT EXPENDITURES (Sum of Totals 1-7)</b>				
8. TOTAL DIRECT EXPENDITURES: \$1,365,202				
<b>9. INDIRECT COST CALCULATIONS</b>				
Rate #1: Base \$0 X Rate 0.0000 % Total \$ 0				
Rate #2: Base \$0 X Rate 0.0000 % Total \$ 0				
9. TOTAL INDIRECT EXPENDITURES: \$ 0				
<b>10. TOTAL EXPENDITURES (Sum of lines 8-9)</b>				
\$1,365,202				

AUTHORITY: P.A. 368 of 1978

COMPLETION: Is Voluntary, but is required as a condition of funding

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**Received**

JUN 15 2016

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